



TECHNICAL SALES ENGINEER – Entry Level (Philadelphia, PA Metro Area)

Morningstar Corporation, the world's leading supplier of solar charge controllers and inverters, has an opening for an entry level **Technical Sales Engineer** in Newtown, PA. Our Technical Sales Engineers work with customers providing technical information, training, promotion and education of our power electronic products. Through daily communications, trade shows, training events, and onsite visits, we strive to provide the solar industry's best technical and sales support.

Successful Candidates must have:

- Bachelor's Degree in Engineering, (Electrical Engineering preferred)
- 0-2 years sales experience
- Excellent written & verbal skills
- Willingness to travel (primarily to trade shows and dealer trainings)
- Must either currently hold or be eligible to apply for a US Passport
- A strong entrepreneurial spirit or mindset

Additional preferred skills include:

- Experience or interest in the Renewable Energy industry
- Proficiency in a second language
- Intermediate knowledge of communications protocols and/or computer-networking systems.

For over 21 years, Morningstar Corporation has successfully designed high quality, reliable and innovative power electronic products for the solar (PV) industry. We are leaders in the off-grid solar energy market throughout the world. Our multi-cultural employee base is the cornerstone for our collaborative atmosphere within the organization as well as with our customers.

This position is an introduction to the solar energy (PV) industry, both off-grid and grid-tie. You will work with Sales, Product Management, and Applications Engineering to learn the nuances of our business, our customers and our products. You will also assist in providing technical specifications for project bids and improving our distribution channels.

We seek talented professionals looking to help make the world a better place through renewable energy. Our employees are passionate about what they do. We want people with a long-term perspective who wish to become owners of the business and directly contribute to our growth and success. We seek high energy employees but encourage them to "unplug" from work on nights and weekends.

This position is a salaried, non-commission technical sales role. Morningstar offers an Incentive Stock Option Plan and an Employee Stock Purchase Plan in addition to a full benefit package that includes Medical, Dental, Vision plans and a 401(k) retirement plan. Salary is competitive and a relocation package is available for qualified successful candidates.

Please send cover letter, resume & salary requirements via email to: careers@morningstarcorp.com. Please place "Entry Level - Technical Sales Engineer" in the subject line. Resumes without cover letters will not be considered.